



V.A.C.VIA™ NEGATIVE  
PRESSURE WOUND  
THERAPY SYSTEM

Experience the next generation

# Mobility. Convenience. Confidence.

## Easy for you

- Immediate access to therapy
- 1-button operation
- Single-patient use
- Visible and audible monitoring

## Easy for your patients

- Small, sleek design
- Lightweight

## Proven V.A.C.® Therapy

- Accurate SensaT.R.A.C.™ Technology
- Customized therapy options
- 250mL disposable canister



V.A.C.Via™  
Therapy Unit

## THE INTEGRATED V.A.C.® THERAPY SYSTEM

### SensaT.R.A.C.™ Technology

With continuous  
feedback for enhanced  
negative pressure accuracy



### V.A.C.® GranuFoam™ Spiral Dressing

Actively promotes healing

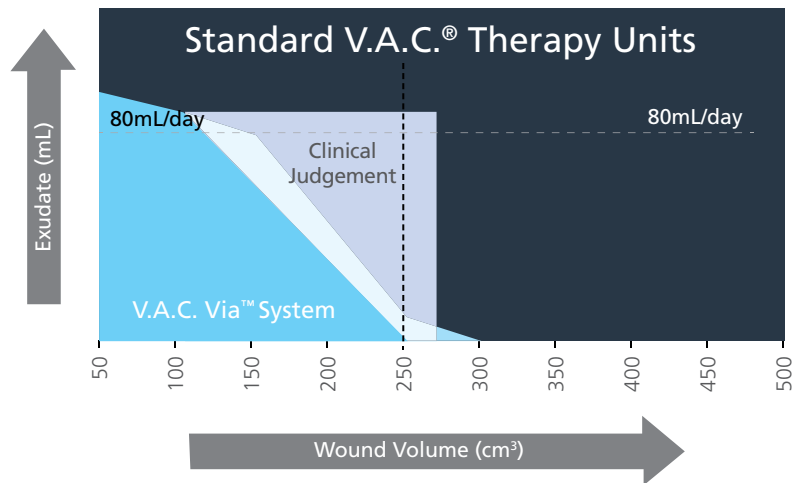


KCI provides your patients with the V.A.C.® Therapy continuum of care that simplifies wound healing.

### V.A.C.Via™ Therapy System:

The discreet and portable design offers up to 7 days of V.A.C.® Therapy that is appropriate for:

- Low exudating (<80mL/day), small to medium-sized wounds equal to or smaller than the size of the V.A.C.Via™ GranuFoam™ Dressing, Medium
- Grafts and flaps
- Immediate patient discharges who require continuation of NPWT



A survey has shown that, on average, a patient day can cost a U.S. community hospital as much as \$2,184.78\*

The portability and accessibility of the V.A.C.Via™ Therapy System may potentially eliminate patient day(s) from the hospital for your patients being discharged by following these 3 easy steps.

**1** Complete V.A.C.® Therapy Insurance Authorization form (VTIAF) on first day of V.A.C.Via™ Therapy product placement.<sup>1</sup>

Where you can go to complete:

- Visit [www.kciexpress.com](http://www.kciexpress.com)
- Complete and print form on [www.kci1.com](http://www.kci1.com)
- Contact your local KCI Representative with any questions.

**2** Indicate patient's home address for delivery of the KCI home V.A.C.® Therapy Unit, if discharging patient while on V.A.C.Via™ Therapy.

**3** Submit Physician prescription through the KCI Express® Program or by fax to **1-888-245-2295**

When starting the process early, your V.A.C.Via™ Therapy patient may be discharged without waiting for KCI order authorization & V.A.C.® Therapy System delivery.

### V.A.C.® Therapy Across the Continuum

INPATIENT *Days 1 to 7*

Patient is receiving V.A.C.Via™ Therapy in facility

Submit VTIAF to KCI

..... V.A.C.Via™ System discharge .....

Order Authorization

Delivery of home unit to Facility

..... Rental Unit discharge .....

OUTPATIENT *DAYS 8+*

Patient receives V.A.C.® Therapy in the home

Discharge wait time is eliminated



<sup>1</sup>Eligibility and caregiver documentation criteria may vary by payor source.

# Wound healing is easy on your patients and cost effective for you.



The V.A.C.Via™ Therapy System offers potential cost savings such as:

- Immediate access to V.A.C.Via™ Therapy may allow patients to be discharged earlier.
- Simple unit operation may save staff training and placement time.
- Providing a disposable NPWT system eliminates much of the administrative burden of a rental unit

## Transition Potential Economic Benefit

### Potential Patient Cost Savings by Discharging Faster with V.A.C.® Therapy

A survey has shown that on average, a patient can cost a U.S. community hospital as much as **\$2,184.78\***

#### Transition 1 Day Faster

| # of Patients per Month | Discharges 1 Day Faster | Annual Savings |
|-------------------------|-------------------------|----------------|
| 5                       | \$10,923.90             | \$131,086.80   |
| 10                      | \$21,847.80             | \$262,173.60   |
| 15                      | \$32,771.70             | \$393,260.40   |
| 20                      | \$43,695.60             | \$524,350.80   |

#### Transition Friday over the Weekend

| # of Patients per Month | Discharges 3 Days Faster | Annual Savings |
|-------------------------|--------------------------|----------------|
| 5                       | \$32,771.70              | \$393,260.40   |
| 10                      | \$65,543.40              | \$786,520.80   |
| 15                      | \$98,315.10              | \$1,179,781.20 |
| 20                      | \$131,086.80             | \$1,573,041.60 |

## STSG Potential Economic Benefit

V.A.C.Via™ Therapy hypothetical cost model (100 patient example) of repeated grafts based on Blume (2010) retrospective study (n=142; p=0.009).

| Category  | V.A.C.Via™ Therapy<br>(Delivers equivalent therapy as V.A.C.® Therapy Unit used in Blume study) | Conventional Therapy <sup>a</sup><br>(Based on Blume study) | V.A.C.Via™ Therapy Potential Savings |
|---|---|---|--------------------------------------|
| # of Patients                                   | 50  | 50  |                                      |
| % of Repeat Grafts                              | 3.5%  | 16.4%   |                                      |
| # of Repeat Grafts                              | 1.8   | 8.2   |                                      |
| Cost of Materials on Initial Graft <sup>b</sup> | \$29,750.00   | \$127.50  | (\$29,622.50)                        |
| Total Cost of Repeat Grafts <sup>c</sup>        | \$35,391.91   | \$156,371.71  | \$120,979.80                         |
| Total Cost                                      | \$65,141.91   | \$156,499.21  | \$91,357.30                          |
| Cost per Patient                                | \$1,302.84  | \$3,129.99  | <b>\$1,827.15</b>                    |

\*2011 Data from the Nationwide Inpatient Sample (NIS) database examining all discharge data from 1,044 community hospitals located in 40 states, approximating a 20% stratified sample. Results may vary based on individual patient and facility circumstances and conditions (\$2,184.78 is result of calculation of mean Costs (\$10,050) divided by mean LOS (4.6 days) at <http://hcupnet.ahrq.gov/hcupnet.jsp>) NOTE: Data reported are intended to provide an illustration of cost estimates using conventional wound care and the V.A.C.® Therapy System. This model is an illustration and not a guarantee of actual individual costs, savings, outcomes or results. Results are based on selected study data. Individual results may vary. The hospital is advised to use this model as an illustration only to assist in an overall assessment of products covered and their potential budget impact.

a Cotton bolster, sterile compressive, stainless steel gauze

b V.A.C.Via™ Therapy cost is \$595.00 per unit (for the starter kit); Cost of Conventional Therapy is \$2.55 for dressings \* 50 Patients = \$127.50.

c Total cost of repeated grafts for V.A.C.Via™ Therapy is \$19,662.17 (\$19,067.17 + \$595.00) \* 1.8 repeat grafts = \$35,391.91; Total cost of repeated grafts for Conventional Therapy is \$19,069.72 (\$19,067.17 + \$2.55) \* 8.2 repeat grafts = \$156,371.71.

Blume PA, Key JJ, Thakor P. et al. Retrospective evaluation of clinical outcomes in subjects with split-thickness skin graft: comparing V.A.C.® Therapy and conventional therapy in foot and ankle reconstructive surgeries. Int Wound J 2010;doi: 10.1111. 1742-481X.2010.00728.x

The above model uses selected study data to provide an illustration of estimates of costs for use of the V.A.C.Via™ Therapy System or conventional therapy on STSGs. This model is an illustration and not a guarantee of actual individual costs, savings, outcomes or results. Results are based on selected study data and may not be typical. Individual results may vary. The hospital and/or clinician is advised to use this model as an illustration only to assist in an overall assessment of products and pricing.

# Mobility. Convenience. Confidence.

Available in Two Therapy System Kits:

## V.A.C.Via™ Therapy System Starter Kit

V.A.C.Via™ Therapy System Starter Kit (case of 5) includes:

- 1 V.A.C.Via™ Therapy Unit
- 1 V.A.C.Via™ GranuFoam™ Spiral Dressing, Medium
- 1 V.A.C.Via™ 250mL Canister with Isolyzer



## V.A.C.Via™ Therapy System 7-Day Kit

V.A.C.Via™ Therapy System 7-Day Kit includes:

- 1 V.A.C.Via™ Therapy Unit
- 3 V.A.C.Via™ GranuFoam™ Spiral Dressings, Medium
- 2 V.A.C.Via™ 250mL Canisters with Isolyzer



### V.A.C.VIA™ SYSTEM ORDERING INFORMATION

| Part Number     | Description   |
|-----------------|---|
| VIAKIT077D01/US | V.A.C.Via™ 7-Day Therapy System Kit                   |
| VIAKIT07S05/US  | V.A.C.Via™ Starter Kit 5-Pack                         |
| VIAGFS05        | V.A.C.Via™ GranuFoam™ Spiral Dressing, Small, 5-Pack  |
| VIAGFM05        | V.A.C.Via™ GranuFoam™ Spiral Dressing, Medium, 5-Pack |
| VIACAN05        | V.A.C.Via™ Canister 250mL with Isolyzer 5-Pack        |



For more information about the V.A.C.Via™ Therapy System, contact your KCI Representative, visit [www.kci1.com/kci1/vacvia](http://www.kci1.com/kci1/vacvia) or call **1-800-275-4524**.

**Device Disposal:** At the end of therapy, follow local institutional protocols for infection control and waste disposal procedures for dressings and canisters. Local protocols for the disposal of the V.A.C.Via™ device should be based on applicable federal, state and/or local government environmental regulations for recycling electronic devices.



**Note:** Specific indications, contraindications, warnings, precautions and safety information exist for the V.A.C.® Therapy System. Please consult a physician and product instructions for use prior to application. Rx only.

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